

**TONBRIDGE GATEWAY/CASTLE**  
**CUMULATIVE MANAGEMENT INFORMATION SUMMARY**  
**1 APRIL 2010 TO 31 MARCH 2011**

<b>CUMULATIVE TRADING STATEMENT</b>		
	<b>PROFILE</b> 01.04.10-31.03.11	<b>ACTUAL</b> 01.04.10-31.03.11
TOTAL EXPENDITURE	78,950	74,117
INCOME	(47,500)	(53,474)
DEFICIT/(SURPLUS)	31,450	20,643

<b>KEY PERFORMANCE INDICATORS</b>			
	<b>INCOME</b>		<b>USAGE</b>
	<b>10-11 ACTUAL</b>	<b>10-11 PROFILE</b>	<b>10-11 ACTUAL</b>
GATEHOUSE TOURS/WEDDINGS	(32,273)	(27,000)	N/A
CHAMBER WEDDINGS/LETTINGS	(15,054)	(15,000)	N/A
TOURISM VISITORS	N/A	N/A	22,969
CUSTOMER SERVICES VISITORS	N/A	N/A	37,090
<b>TOTAL</b>	<b>(47,327)</b>	<b>(42,000)</b>	<b>60,059</b>

## NOTES:

All income is net of VAT

**All figures are provisional subject to Financial Services Outturn Statement.**